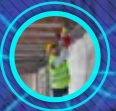


OUR BUSINESS  
IS HELPING YOU  
DO YOURS.



AMERICAN  
**SUBCONTRACTORS**  
ASSOCIATION

BETTER CONSTRUCTION THROUGH **FAIR** CONSTRUCTION

# What is the *VALUE* of your ASA membership?

## ASA MEMBERSHIP is Valued at OVER \$30,000

### National Benefits

• Legislative and Regulatory Advocacy	\$5,000
• Subcontractors Legal Defense Fund	\$5,000
• ASA Contract Documents	\$2,500
• Industry Model Documents	\$2,500
• Professional Development	\$1,000
• Industry News & Trends	\$1,000
• Marketing to Your Customers	\$2,000
• Discounts on Products & Services	\$2,000

**Subtotal \$21,000**

### SWFL Chapter Benefits

• Local Networking & Connection	\$1,000
• Educational and Training Events	\$1,000
• Marketing & Advertising	\$500
• Referrals & Business Leads	\$2,000
• Local Government Advocacy	\$1,500
• Professional Advise	\$5,000

**Subtotal \$11,000**

**Yearly SWFL Member Investment -\$1,100**

**Your Potential R.O.I. \$30,900**

Contact Us Today To Join:

[ldavenport@asa-hq.com](mailto:ldavenport@asa-hq.com)

[www.subcontractorssouthwestflorida.com](http://www.subcontractorssouthwestflorida.com)

<https://www.asaonline.com/>

## ASAdvantage Program Discounts & Benefits



Save on payroll, tax & HR solutions for small to mid-sized businesses from ADP.

Business cards for companies of all sizes. Get built in tools, perks, and rewards for businesses like yours – backed by the award-winning customer service and support of American Express. Choose the right solutions for your business



Save up to 73% off retail pricing on nearly 200 core items at Batteries Plus Bulbs. Shop more than 60,000 batteries, light bulbs,

accessories and more from brands you know. Plus, volume pricing, on-site assessments and expert repairs on phones and tablets.



**ConsensusDocs®**  
BUILDING A BETTER WAY

The ASA-endorsed ConsensusDocs family of documents includes contract

documents for different project delivery methods, as well as supplemental documents/forms to help subcontractors define and manage the risks and responsibilities of electronic communications, financial disclosure, surety bonding and more. ConsensusDocs users have 24/7 access to contracts from anywhere via a secure, cloud based system. ASA Members received discounts on subscription packages



## NEW THIS YEAR: ASAdvantage Health Plans

Savings for small to mid-size companies for employee health plans and benefits. Starting July 1st, 2023.



## **ASAdvantage Program Discounts & Benefits**

### **Continued....**



ASA members can now get exciting new discounts from the Construction Financial Management Association (CFMA). CFMA Webinars: ASA members can receive a 20% discount on webinars with a discount code. CFMA Online Course: ASA members can receive a 20% discount on archived or live online courses with a discount code.



ASA members can save up to 30 percent off the everyday public web price of Lenovo's product line. Take advantage of great deals on everything you need for your office and home, including all laptops, tablets, desktops, all-in-ones, workstations, servers, and accessories. This includes savings on a variety of top products, including the award winning ThinkPad notebooks.



Because you're a member of ASA, you have access to these great benefits with Office Depot and OfficeMax: Savings of up to 75% off the officedepot.com regular prices on our Best Value List of preferred products. Substantial discounts on thousands of products. Free next-day delivery. Low costs on both printing and photocopying. Choose online or in store? Discounts apply either way!



NPP members save up to 25% on select hotels when packaged with a rental car, flight or additional hotel booking.



ASA members receive complimentary human resources services provided by SESCO Management Consultants, including: Free Telephone/Email Consultation—The SESCO staff is available to answer your questions at no charge, Whether you have a federal or state employment compliance question such as wage and hour, FMLA, COBRA, INS, or Equal Employment. Free Handbook Review—The SESCO staff will review and analyze your current employee handbook or policies to ensure compliance with federal and state employment regulations, as well as to ensure the employee handbook is effective.



ASA members now have access to new and improved flat pricing - no matter how much you ship, when you ship, or where it's going. Members-Only Savings Include: 10%\* on UPS Next Day Air® Early, 50% on Domestic Next Day / Deferred, 30% on Ground Commercial / Residential, International: 50% on Export / 40% on Import / 25% Canada Standard, Savings begin at 75%\* on UPS Freight® shipments over 150 lbs. In addition, members can take advantage of UPS Smart Pickup® service for free.



Eligible businesses can receive 22% OFF monthly access fees\* and up to 35% OFF select smartphones, tablets and accessories. Enroll your business with NPP to start saving with the nation's largest, most reliable 4G LTE network.



**National  
Purchasing  
Partners**

National Purchasing Partners, a proud ASAdvantage member. Membership with National Purchasing Partners is included with your ASA membership, and includes deals and discounts from nearly 40 companies, many of which are individually featured here in the Info Hub. ASA members receive discounted rates on essential products and services from suppliers including: Verizon Wireless, EarthLink, Staples, EarthCam, And much more!



# AMERICAN SUBCONTRACTORS ASSOCIATION *of Southwest Florida*

*For many years, we have worked to improve the profitability of construction subcontractors, specialty trade contractors and suppliers by offering educational programs, governmental advocacy, member benefit programs and networking opportunities.*

## WHO WE ARE

The American Subcontractors Association of Southwest Florida (ASASWFL), is a non-profit trade association subcontractors, specialty trade contractors and suppliers of goods and services in southwest Florida.

**ASA of SWFL** members work in every specialty trade – from steel erection and masonry, to drywall and painting

– and in every related service industry, from insurance to accounting. Member companies are both union and open shop, and range in size from the smallest start-up firms to the largest specialty contractors in the region.

**ASA of SWFL members are construction professionals – just like you.**

**ASA of SWFL**, affiliated with the American Subcontractors Association, is part of a nationwide network of 31 local and state chapters representing the single voice of all subcontractors, specialty trade contractors and suppliers in the construction industry.

**ASA of SWFL** is the **only** organization dedicated exclusively to the business issues affecting subcontractors, who perform more than 85 percent of the work on all commercial construction, in both the public and the private sectors.

**ASA of SWFL** provides information, resources and contacts to help you run your business more profitably. In Florida, we're your advocates, working every day to protect your interests and promote fair business practices throughout the construction industry.

**Our business is  
helping you do yours.**

## WHAT YOU GET AS A MEMBER OF ASA of SWFL

- **Government Advocacy** – Construction generates billions of dollars of revenue annually but government generates countless laws and regulations complicating the business of construction. ASA is **your** voice in Harrisburg and Washington, D.C. Legislators and decision makers hear **your** point of view on issues affecting business conditions for subcontractors.
  - **Business Practice Interchange (BPI)** – Not sure about the business practices of a prospective customer before submitting a bid? Well, stop bidding in the dark. ASASWFL's BPI affords you the opportunity to exchange factual information about your customers and prospective customers before you submit your bid.
  - **Informative Meetings and Workshops** – ASASWFL meetings polish your tools of the trade. Our programs are designed specifically for construction subcontractors and suppliers. ASA webinars and podcasts provide you with the opportunity to advance your business skills without leaving your office.
  - **Industry News, Trends and Business Tips** – ASASWFL and ASA monitor the every day workings in the construction industry and provide that information in an easy-to-read and digest format. Our websites provide resources you won't get any where else.
  - **Model Contract Documents** – ASA's subcontractor bid proposal, subcontract addenda, and reservation of rights stickers help you preserve your rights during the subcontract negotiation process. All of these documents are available at no cost to members on the ASA website.
  - **Member Directory** – ASA's online membership directory promotes your company throughout the industry to give you greater exposure.
  - **Event Registration Discounts** – As a member, you receive FREE Monthly Safety Meeting Registrations and Discounts on ALL ASA Event Registrations. (approx. \$500 value!)
  - **Legal & Safety Assistance** – get legal and safety advice from our Chapter Counsel and Chapter Safety Consultant FREE during our "Ask the Attorney" and "Safety Segment" during meetings.
  - **Opportunities to Learn from Your Peers** – Draw on the collective knowledge of ASASWFL and ASA members and staff nationwide, including professionals who specialize in insurance, bonding, accounting, finance and more.
  - **Industry Liaison** – ASASWFL and ASA are your voice within the construction industry both locally and nationally. ASA is a founding member of ConsensusDocs, which develops model documents that allocate risk equitably among the parties on a construction project.
  - **Professional Development** – Being active in ASASWFL is a great way to develop leadership skills and play a role in changing the construction industry for the better.
  - **Discounts on Numerous Products and Services** – The ASADiscount Program provides access to discounts on project documentation, equipment, fleet services, insurance and more.
  - **Unique Access to GCs** – ASASWFL gives GCs and ASA members the opportunities to connect through our "Meet the GC" quarterly meetings. When GCs are looking for quality subcontractors, they come to us because our organization is the best place to find them!
- Membership investment includes membership in ASASWFL and the ASA national organization – double the benefits and services!**

### Visit our websites:

[www.subcontractorssouthwestflorida.com](http://www.subcontractorssouthwestflorida.com)

[www.asaonline.com](http://www.asaonline.com)



5845 Corporation Circle  
Fort Myers, FL 33905

Phone: (330) 303-0000

Email: [ldavenport@asa-hq.com](mailto:ldavenport@asa-hq.com)

Website: [www.asaonline.com](http://www.asaonline.com)





## WHO WE ARE

In today's fast-paced and rapidly changing business environment, every successful business needs a toolbox packed with the ultimate resources. For construction subcontractors and specialty trade contractors, the American Subcontractors Association, Inc. (ASA) is the "ultimate resource!"

ASA is the only association – national, state or local – dedicated solely to improving the business environment for subcontractors and suppliers in the construction industry. By focusing exclusively on subcontracting, ASA can target the issues that most impact your bottom line.

ASA National, along with its 31 local and state chapters across the country, serve as the united voice for all subcontractors, specialty trade contractors and suppliers in the construction industry. Together we provide unparalleled state and federal advocacy.

We are the only organization dedicated exclusively to the business issues affecting subcontractors. We provide professional development, networking, education and resources to help you run your business more profitably. We're your advocates, working every day to protect your interests and promote fair business practices throughout the construction industry.

## WHAT OUR MEMBERS ARE SAYING ABOUT ASA

### ADVOCACY

"As a subcontractor, who has suffered the financial hardship of unpaid change orders, I was pleased to learn that ASA's Government Relations Committee is tackling the issue with H.R. 2344, legislation that would ultimately provide an interim partial payment of at least 50% of estimated costs for the order."

Courtney Little, President,  
ACE Glass Construction Company, Arkansas

"Having dealt with many unfair competition practices in the construction industry, I was delighted to learn that ASA Government Relations Committee heard my concerns and supports H.R. 5329, legislation that would free subcontractors from unfair competition practices imposed by government."

Patty Peterson, Director of Organizational  
Development, Tindall Corporation, Virginia

### SUBCONTRACTORS LEGAL DEFENSE FUND (SLDF)

"SLDF carefully reviews and tackles legal cases with direct impact on our subcontractor community. Those cases are filed in Federal and State Courts all over the U.S. including a case protecting payment rights of subcontractors before the U.S. Supreme Court. Barring pay-if-paid clauses, limiting delayed payments and fighting risk shifting limiting indemnity clauses are just a few examples. The impact of that advocacy on case law and in legal precedent throughout the industry is immeasurable!"

Scott Holbrook, Attorney,  
Crawford & Bangs, California

### SUBExcel

"Going to SUBExcel is an absolute blast every year. But that isn't why I go. Connecting with other Subs who are facing similar challenges, interacting with the latest products and services in the industry and learning from phenomenal speakers is why I continue to attend SUBExcel every year."

Walter Bazan Jr, President,  
Bazan Painting Company, Missouri

### RESOURCE LIBRARY

"The resource library of contract documents and negotiating tips in ASA's Members-only Info Hub has saved my company on multiple occasions. There is no price I can assign to that. Agreeing to contract terms without a full understanding of what they could mean to my bottom line is just too risky. More than ever, I will continue to use ASA's information for every contract I sign."

Rusty Plowman, President, Delta Drywall, Colorado

### EDUCATION

"Without ever leaving my office, I learn new skills and critical information about the construction industry every month. ASA's webinar topics are on point and the speakers are phenomenal. Thank you and KEEP IT UP!"

Shannon MacArthur, Eastern Division Manager,  
MEMCO, Texas

### ASAdvantage

"I save enough money by using ASAdvantage to cover my annual membership costs. This members-only purchasing program provides unlimited savings to me on office supplies, shipping and cell phone plans. With everything going on this year, I plan on using the HR support, laptop and software discounts as well. Everyone should be using this...please find more companies to participate!"

Anthony Brooks, President,  
Platinum Drywall, Arkansas

### LEADERSHIP & NETWORKING

"I was roped into serving on a National Task Force by a friend on the ASA National Board of Directors a few years ago and low and behold a few years later...I am on the Board. It's great that I've boosted my resume, but even greater that I have so many new business connections and close friends from my work with ASA National."

Jim Blanch, President, Blanch Brothers, Virginia

### BUSINESS PRACTICE INTERCHANGE (BPI)

"I can't do business with someone whom I know nothing about. Exchanging experiences with fellow members who have worked with a potential general contractor is critical to me. This is why ASA's local and national network is so important."

Kerrick Whisenant, General Manager,  
Limestone Building Group, Alabama



# 2023-2024 ASAdvantage Program

AMERICAN SUBCONTRACTORS ASSOCIATION

AN AFFINITY PROGRAM OF SIGNIFICANT SAVINGS &  
BENEFITS FOR ASA MEMBERS

[WWW.ASAONLINE.COM](http://WWW.ASAONLINE.COM)



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Knowify

StructShare

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# Human Resource Management, Employee Benefits & Staffing





## ASAdvantage Health Plan



# ASA advantage HEALTH PLAN

### THE ASADVANTAGE HEALTH PLAN HEALTH PLAN OFFERS:

- Unlimited Major Medical Coverage for groups of all sizes - groups of 1 to 1000+
- A Nationwide network of doctors and pharmacies for complete coverage
- An exclusive healthcare solution built for members of the association
- Multiple plan designs make it easy to find the right fit for your company

## EXCLUSIVELY FOR MEMBERS OF THE AMERICAN SUBCONTRACTORS ASSOCIATION

### CONTACT YOUR AGENTS:

**TERENCE GORMAN**  
**(848) 456-8600**

[TERENCEGORMAN@WORLDINSURANCE.COM](mailto:TERENCEGORMAN@WORLDINSURANCE.COM)

**ROB SCHIELKE**  
**(908) 379-2359**

[ROBERTSCHIELKE@WORLDINSURANCE.COM](mailto:ROBERTSCHIELKE@WORLDINSURANCE.COM)



**AMERICAN  
SUBCONTRACTORS  
ASSOCIATION**

## Construction Financial Management Association



Website [www.cmfa.org](http://www.cmfa.org)

ASA members can now get exciting new discounts from the Construction Financial Management Association (CFMA).

CMFA Webinars: ASA members can receive a 20% discount on webinars with the discount code ASASAVE20. A full list of CFMA webinars can be found at [cmfa.org/education](http://cmfa.org/education).

CMFA Online Course: ASA members can receive a 20% discount on archived or live online courses with the discount code ASASAVE20. A full list of CFMA courses can be found at [cmfa.org/education](http://cmfa.org/education).

State Tax Law Guide: ASA members can receive a 20% discount with the discount code ASASAVE20. More information about the State Tax Law Guide can be found at [cmfa.org/resources](http://cmfa.org/resources).

## ASA's Human Resource Service Sesco Management Consultants



Phone (423) 764-4127

Website [www.sescomgt.com](http://www.sescomgt.com)

ASA members receive complimentary human resources services provided by SESCO Management Consultants, including:

- **Free Telephone/Email Consultation** - The SESCO staff is available to answer your questions at no charge, Whether you have a federal or state employment compliance question such as wage and hour, FMLA, COBRA, INS, or Equal Employment.
- **Free Handbook Review** - The SESCO staff will review and analyze your current employee handbook or policies to ensure compliance with federal and state employment regulations, as well as to ensure the employee handbook is effective.
- **Discounted Management/Employee Satisfaction Survey Program** - Employee morale is at the core of whether a company is profitable and successful. SESCO offers ASA members a discounted employee satisfaction survey program to help ASA-member companies identify employee relations issues that may be impeding optimum productivity and quality customer services. For each ASA member that joins the Management/Employee Satisfaction Survey Program, SESCO will customize a survey that will be sent to the subcontractor's employees. The survey can be performed on- or off-site, by mail or online. SESCO receives the confidential survey responses, then supports each company in reviewing, understanding and addressing survey results. The analysis will also include exclusive benchmarking to an ASA-member database. ASA members interested in participating in the program may contact a SESCO consultant directly at (423) 764-4127 or [sesco@sescomgt.com](mailto:sesco@sescomgt.com) and identify themselves as ASA members.
- **The SESCO Report** - SESCO's monthly newsletter is available to ASA members.

Contact a SESCO consultant at (423) 764-4127 or [sesco@sescomgt.com](mailto:sesco@sescomgt.com).



# Office Supplies & Services



# DELL Technologies

TAILORED TECH SOLUTIONS

## Subcontractor Success Starts with Dell

Unlock premium benefits and elevate your business with Dell.



## Benefits for ASA Members



### Exclusive Promotional Offers

ASA members have access to exclusive promotions providing you the right Dell solution at the best price. Members can save an additional 5-10% OFF on Dell-Branded technology solutions.



### Dedicated Landing Page

Visit **Dell.com/Subcontractors** to access your online exclusive promotions, as well as locate information needed to get in contact with a Small Business Advisor on your dedicated association landing page.



### Small Business Tech Advisor

A single point of contact at Dell who is dedicated to understanding your business needs and providing you with a custom-tailored technology solution fit for those needs. **Call (800) 757-8442** to speak with an Advisor, or contact your Account Executive to be introduced via email.



### Partner Outreach Program

As a benefit of being a ASA member, you have access to our IT consultations. We will have a Dedicated Account Executive diagnose and provide a solution for all your tech needs. Visit **www.Dell.com/Outreach** for more information.



### Technology Payment Solutions

ASA members have access to custom payment solutions designed to maximize cash flow flexibility. Dell Financial Services can offer financing for your business, if requirements are met, which provides financial and scalable technology resources.



### Sara Nauert

Business Development Analyst  
Dell | Small Business Associations

📞 512-728-9639

✉️ [Sara\\_Nauert@Dell.com](mailto:Sara_Nauert@Dell.com)



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DELL Technologies

# DELL Technologies

TAILORED TECH SOLUTIONS

## Subcontractor Success Starts with Dell

Unlock premium benefits and elevate your business with Dell.



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### Partner Outreach Program

As a benefit of being a ASA member, you have access to our IT consultations. We will have a Dedicated Account Executive diagnose and provide a solution for all your tech needs. Visit **www.Dell.com/Outreach** for more information.



### Sara Nauert

Business Development Analyst  
Dell | Small Business Associations

📞 512-728-9639

✉️ Sara\_Nauert@Dell.com



Scan to Learn More

DELL Technologies



# Office Supplies & Services

## Home Depot Pro Xtra



### A National Rebate Incentive Program for ASA participants from Home Depot

- Enroll to receive a potential semi-annual rebate on all qualifying pre-tax purchases\*
- Participating members with semi-annual net purchases of over \$12,500 will receive a 2% rebate\*
- Convenient payment options – register credit cards, debit cards, checking accounts, p-cards, Pro Purchase Cards, & The Home Depot Accounts to get credit for spend
- Rebate payments issued within 60 days of the end of each half of the year
- Sign up and start saving, visit [homedepot.com/c/pro\\_xtra](https://homedepot.com/c/pro_xtra)



For assistance call 800-525-5000

With membership in ProXtra, you get access to benefits tailored specifically for Pros: exclusive savings, dedicated service, job-lot quantities, volume pricing, same-day delivery, and more. It's our way of showing how much we understand your needs and value your business.

Thanks, 

\*Accounts must be registered/enrolled through the website above and have the ASA specific agreement code assigned to receive rebate credit.

\*Minimum rebate period spend of \$12,500 required to receive a rebate from Home Depot. Rebates from Home Depot under \$1000 may be via Home Depot gift card. Registration instructions to follow. The storage of account information by The Home Depot will be done in accordance with the PCI Data Security Standard (PCI DSS), which is a multifaceted security standard that includes, but is not limited to, requirements for security management, policies, procedures, network architecture, software design and other critical protective measures. This comprehensive standard is intended to help organizations proactively protect customer account data.

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# Office Supplies & Services

## Lenovo



Phone (800) 426-7235, Ext. 5050

Website [www.lenovo.com/asamembers](http://www.lenovo.com/asamembers)

Hours Monday-Friday: 9:00 a.m.-9:00 p.m. ET, Saturday: 9:00 a.m.-5:30 p.m. ET

ASA members can save up to 30 percent off the everyday public web price of Lenovo's product line. Take advantage of great deals on everything you need for your office and home, including all laptops, tablets, desktops, all-in-ones, workstations, servers, and accessories. This includes savings on a variety of top products, including the award winning ThinkPad notebooks.

ASA members also receive:

- Free ground shipping on all web orders
- Monthly limited time special offers
- Access to energy-efficient green technologies

For more information and easy ordering, call (800) 426-7235, Ext. 5050, or visit [www.lenovo.com/asamembers](http://www.lenovo.com/asamembers), and experience the Lenovo difference! Be sure to check the website often—special offers change frequently.

# Office Supplies & Services

## Office Depot



website: [www.business.officedepot.com](http://www.business.officedepot.com)

Because you're a member of ASA, you have access to these great benefits with Office Depot and OfficeMax:

- Savings of up to 75% off the officedepot.com regular prices on our Best Value list of preferred products
- Substantial discounts on thousands of products
- Free next-day delivery \*
- Low costs on both printing and photocopying
- Choose online or in store? Discounts apply either way!

\*Free Delivery: Minimum purchase required after discounts and before taxes. Orders outside our local delivery area and most furniture, oversized, bulk items, cases of bottled water and other beverages and special order items do not qualify. Non-qualifying orders incur a delivery charge (minimum charge of \$9.99). Many orders can be delivered next business day (between 8:30 AM and 5:00 PM) if placed online or via phone by 5:00 PM or via fax by 3:00 PM, local time (In most locations). Other restrictions apply. See [business.officedepot.com](http://business.officedepot.com), call 888.2.OFFICE or ask your Account Manager for details.



# Office Supplies & Services

## National Purchasing Partners



Contact Miles Schlosser  
Email [miles.schlosser@mynpp.com](mailto:miles.schlosser@mynpp.com)  
Phone (800) 810-3909  
Fax (206) 341-0838  
Website <https://mynpp.com/association/asa>

### National Purchasing Partners

NPP is a member benefit provider of ASA and helps members reduce costs with exclusive pricing through a variety of brands used by millions of businesses nationwide. [Enroll your company for FREE and unlock discounts for your business and employees.](#)

### ADP



Save on payroll, tax & HR solutions for small to mid-sized businesses from ADP. [Enroll with NPP today to start saving!](#)

### Airgas



NPP members enjoy top-tier pricing from Airgas, a leading single-source supplier of industrial gases, safety equipment, welding supplies, refrigerants and dry ice. [Enroll with NPP and start saving today.](#)

### American Express



Business cards for companies of all sizes. Get built in tools, perks, and rewards for businesses like yours – backed by the award-winning customer service and support of American Express. Choose the right solutions for your business. [Enroll with NPP today.](#)

# Office Supplies & Services

## National Purchasing Partners - Continued



Contact Miles Schlosser  
Email [miles.schlosser@mynpp.com](mailto:miles.schlosser@mynpp.com)  
Phone (800) 810-3909  
Fax (206) 341-0838  
Website <https://mynpp.com/association/asa>

### Batteries Plus Bulbs



Save up to 73% off retail pricing on nearly 200 core items at Batteries Plus Bulbs. Shop more than 60,000 batteries, light bulbs, accessories and more from brands you know. Plus, volume pricing, on-site assessments and expert repairs on phones and tablets. [Enroll with NPP for free to save.](#)

### Priceline



NPP members save up to 25% on select hotels when packaged with a rental car, flight or additional hotel booking. [Enroll with NPP to access deeply discounted hotel deals worldwide.](#)

### Sherwin-Williams



NPP members receive national account contract pricing on paints, coatings and supplies. Also receive free services like order planning and specification recommendations. [Click here to enroll with NPP and start saving.](#)

### Skechers Direct



NPP members receive 30% OFF select work and corporate casual styles from Skechers, including OSHA compliant footwear and work boots. [Click here to enroll with NPP and start saving today.](#)

# Office Supplies & Services

## National Purchasing Partners - Continued



Contact Miles Schlosser  
Email [miles.schlosser@mynpp.com](mailto:miles.schlosser@mynpp.com)  
Phone (800) 810-3909  
Fax (206) 341-0838  
Website <https://mynpp.com/association/asa>

### Staples Business Advantage



NPP provides discount pricing on more than 30,000 supplies and services with free next-day delivery on standard orders over \$30. [Enroll with NPP and start saving today.](#)

### UniFirst



Receive up to 60% OFF uniform rental and lease rates with specially negotiated rates from Unifirst. [Enroll with NPP and start saving today.](#)

### Verizon Wireless



Eligible businesses can receive 22% OFF monthly access fees\* and up to 35% OFF select smartphones, tablets and accessories. [Enroll your business with NPP to start saving with the nation's largest, most reliable 4G LTE network.](#)

\*All Verizon Wireless offers are for a limited time only and are subject to equipment availability. Verizon Wireless reserves the right to change or modify all offers at any time without notice. All terms and conditions are subject to and governed by Verizon Wireless' Agreement with Customer, including, but not limited to, Customer eligibility requirements. Every effort is made to ensure the accuracy of the Verizon Wireless offers, however, Verizon Wireless is not responsible for any errors or omissions. Restrictions may apply. Visit [mynpp.com](https://mynpp.com) for details

### YRC Freight



NPP members receive significant discounts on national and regional LTL shipments, including time critical, accelerated and specialized freight needs. [Enroll with NPP and start saving today.](#)



# Office Supplies & Services

**UPS**



Phone (800) 636-2377

Website <http://savewithups.com/asamembers/>

## Flat Rate Discounts on Shipping

ASA and UPS took the guesswork out, and put the easy in. Members now have access to new and improved flat rate pricing with savings of 45 percent on Domestic Next Day/Deferred, 25 percent on Ground Commercial/Residential and up to 50 percent on additional services. In addition, members can take advantage of UPS Smart Pickup® service for free.

Open a new account, or if you are already taking advantage of our UPS savings program, re-enroll and apply the new discounts to your existing account by visiting: [www.savewithups.com/asamembers](http://www.savewithups.com/asamembers) or call 1-800-MEMBERS (1-800-636-2377), Monday through Friday 8:00 a.m. to 5:00 p.m. Eastern time.

\*Visit [www.savewithups.com/asamembers](http://www.savewithups.com/asamembers) for specific services and discounts. Receive enhanced protection.

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# Project Management & Documentation



## Consensus Docs



Phone (866)925-DOCS (3627)

Website [www.consensusdocs.org](http://www.consensusdocs.org)

The ASA-endorsed ConsensusDocs family of documents includes contract documents for different project delivery methods, as well as supplemental documents/forms to help subcontractors define and manage the risks and responsibilities of electronic communications, financial disclosure, surety bonding and more. ConsensusDocs users have 24/7 access to contracts from anywhere via a secure, cloud-based system. The system allows users to electronically review and propose changes to ConsensusDocs documents and makes it easy for users to electronically collaborate on document changes with other people in their company and electronically negotiate contract changes with clients. These document subscription packages are available:

- **Full Package** - Unlimited use of all 100+ documents for one full year: \$879 (ASA member)/\$1,099 (nonmember).
- **Subcontracting Package** - Unlimited use of subcontracting and select other documents (same as previous subcontracting package) for one full year: \$539 (ASA member)/\$679 (nonmember).
- **Express Package Unlimited** - Unlimited use of select short form and administrative documents for one full year: \$399 (ASA member)/\$499 (nonmember).
- **Express Package Per Document** - Access to select short forms and administrative documents for one full year, plus a per document usage fee: \$319 (ASA member)/\$399 (nonmember).
- **Prequalification & Bond Forms Package** - ConsensusDocs Prequalification & Bond Forms Package. Unlimited use of Prequalification & Bond Forms for one year—FREE: \$0 (ASA member)/\$0 (nonmember).



## KNOWIFY

(212) 233-3230 | [knowify@knowify.com](mailto:knowify@knowify.com)

The Knowify logo is displayed on the screen of a laptop. The logo consists of the word "knowify" in a lowercase, sans-serif font. The "o" is stylized with three small orange circles above it, resembling a sun or a signal.

**ASA members get 50% off their First 3 months.**

### What is Knowify?

Knowify is a **construction management platform** for contractors searching for a better way to organize, understand, and grow their business. Knowify combines the best features of project management and billing software to provide users with an accessible solution for commercial or residential projects and service work.

## Features & Benefits



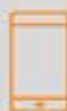
**Job Costing** - Monitor revenue, cost, and profit margins in real time with powerful reporting. Track progress of each and every project with professional-grade tools.



**Project Management** - Handle purchase orders, track progress, manage subcontractors, schedule your projects, upload documents, and more with just a few clicks.



**Invoicing/Billing** - Quickly compile, create, and send professionally formatted invoices straight through Knowify. Tackle advanced billing formats like AIA-style in seconds.



**Communications** - Connect with your main office and your crews in the field with easy-to-use messaging and geolocation tools.



**Project Bidding** - Quickly create more accurate estimates based on previous results and send in-depth, professional proposals to your clients quickly.



**Advanced Insights** - All your work in one place with comprehensive reporting that reveals the next best step for growing your business.



**Streamlined Operations** - Extensive integrations with tools you know and love, like QuickBooks Online, [Permits.com](https://www.permits.com), and much more.

**For more information visit [www.knowify.com](http://www.knowify.com)**



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Save precious labor hours, stop error-prone manual entry, and control every spend, with the #1 procurement and inventory app for specialty contractors.

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2023-2024

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## ASA of Southwest Florida, Inc.

**Annual Membership Dues ..... \$1,100**

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☐ Supplier

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- ☐ Concrete
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- ☐ Computer Facilities
- ☐ Doors/Hardware

- ☐ Drywall/Plaster/Ceiling
- ☐ Electrical
- ☐ Excavating/Earth Moving
- ☐ Environment
- ☐ Fire Protection
- ☐ Flooring
- ☐ Glass/Glazing
- ☐ HVAC/R
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